

# Customary Issues in Negotiating Acquisition Agreements across the Globe

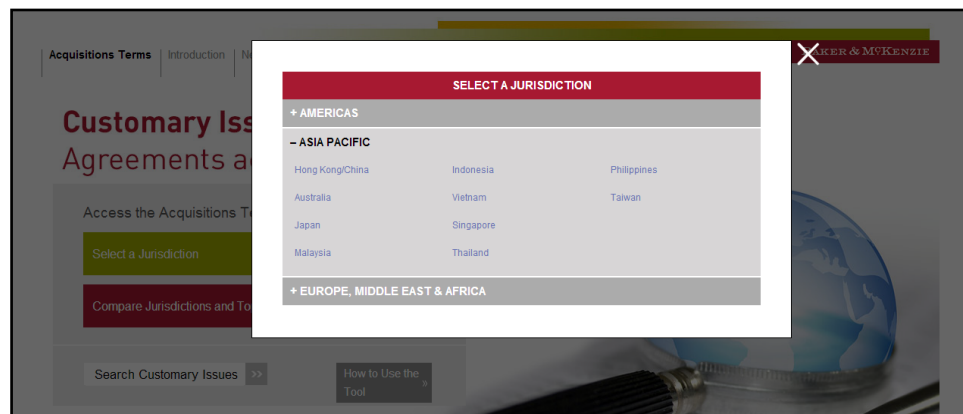
User Guide

# Browse by Jurisdiction and Topic

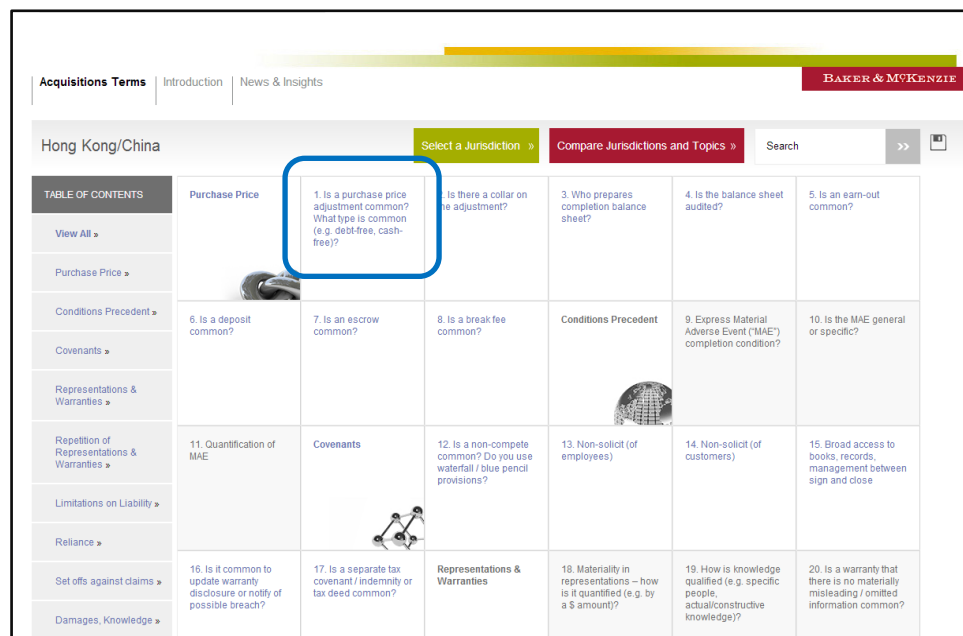
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TABLE OF CONTENTS View All » Purchase Price » Conditions Precedent » Covenants » Representations & Warranties »	Purchase Price	1. Is a purchase price adjustment common? What type is common (e.g. debt-free, cash-free)?	2. Is there a collar on the adjustment?	3. Who prepares completion balance sheet?	4. Is the balance sheet audited?	5. Is an earn-out common?
	6. Is a deposit common?	7. Is an escrow common?	8. Is a break fee common?	Conditions Precedent	9. Express Material Adverse Event ("MAE") completion condition?	10. Is the MAE general or specific?

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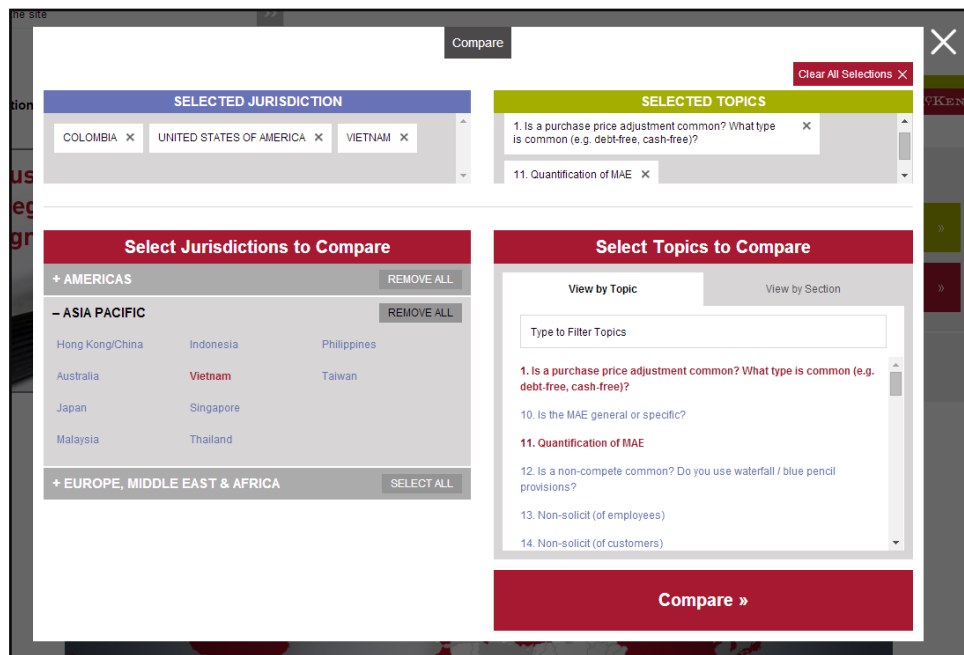
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# Compare Jurisdictions and Topics

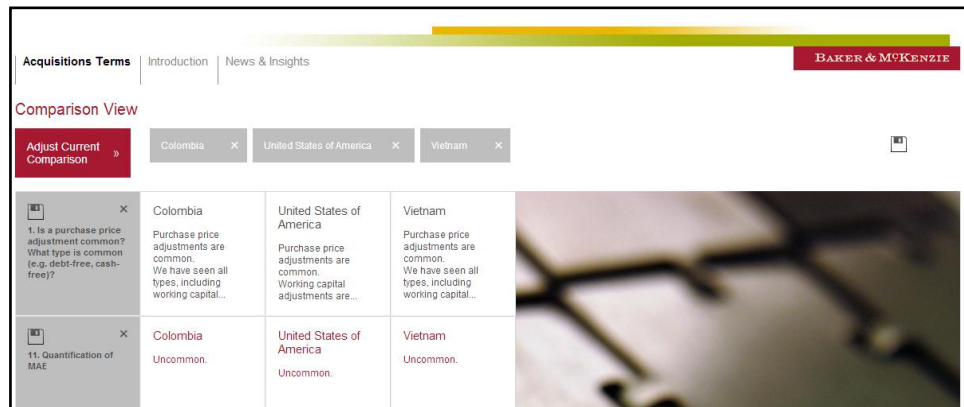
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Select jurisdictions and topics to view and click "Compare"

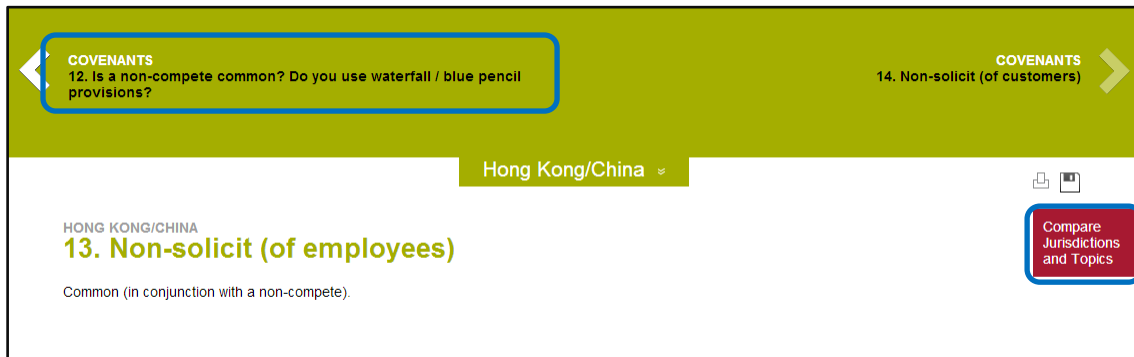


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## The Reading Pane

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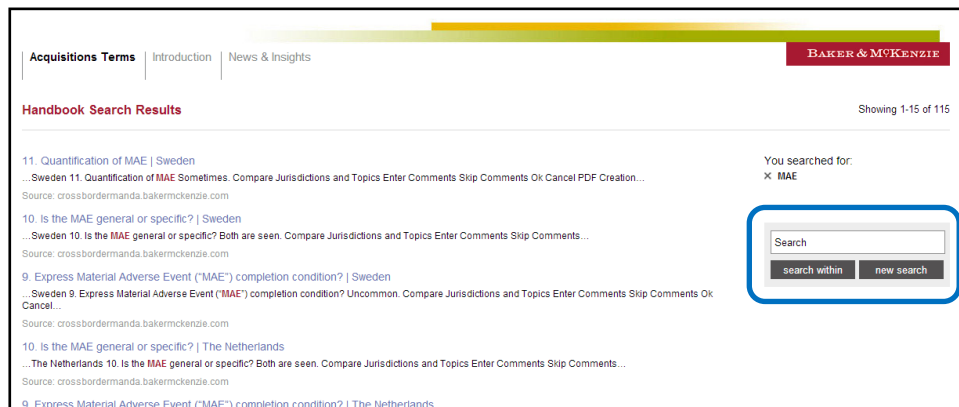


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Type search term or phrase in the search box



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Even simple deals can become complicated when trying to find common ground among jurisdictions that have unique and complex legal and regulatory requirements. Our searchable microsite summarizes current trends across 43 countries concerning a range of issues which typically arise when negotiating a cross-border acquisition agreement. To get started, click on the "How to Use the Tool" link above.

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The entire content of the microsite is also available as a PDF in which each of the 43 countries we profile on the site are broken down by topics, allowing you to learn more about a single country or examine a particular topic across jurisdictions

## Introduction

Click on the Introduction tab to learn more about our practice



## News & Insights

The News & Insights section showcases some of our global M&A updates



To learn more about our practice in a particular region or country, click on the "Regions" link, either select a region or a country from the pop-up box, and press "Submit"



## Assistance

If you need assistance navigating through the Customary Issues site, please contact:

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